

### Total Light Vehicles in Canada

February	Current Month			YTD			YTD Market Share		
	2016	2015	16/15	2016	2015	16/15	2016	2015	
Acura	1,033	1,107	-6.7%	2,096	2,114	-0.9%	0.9%	1.0%	
Audi	1,542	1,297	18.9%	3,050	2,705	12.8%	1.3%	1.3%	
BMW	2,575	2,318	11.1%	4,587	4,161	10.2%	2.0%	2.0%	
FCA	18,813	18,711	0.5%	36,969	36,765	0.6%	16.2%	17.7%	
Ford	18,389	15,021	22.4%	35,026	29,603	18.3%	15.4%	14.2%	
General Motors	15,729	13,806	13.9%	30,124	25,383	18.7%	13.2%	12.2%	
Honda	8,553	7,200	18.8%	17,516	13,754	27.4%	7.7%	6.6%	
Hyundai	8,206	8,326	-1.4%	14,806	15,190	-2.5%	6.5%	7.3%	
Infiniti	837	706	18.6%	1,642	1,363	20.5%	0.7%	0.7%	
Jaguar	94	90	4.4%	165	149	10.7%	0.1%	0.1%	
Kia	4,381	4,200	4.3%	7,982	7,904	1.0%	3.5%	3.8%	
Land Rover	721	481	49.9%	1,313	931	41.0%	0.6%	0.4%	
Lexus	1,155	1,138	1.5%	2,429	2,411	0.7%	1.1%	1.2%	
Mazda	3,942	3,814	3.4%	7,325	7,018	4.4%	3.2%	3.4%	
Mercedes-Benz	3,208	2,598	23.5%	6,106	5,063	20.6%	2.7%	2.4%	
MINI	336	374	-10.2%	604	608	-0.7%	0.3%	0.3%	
Mitsubishi	1,547	1,184	30.7%	2,835	2,296	23.5%	1.2%	1.1%	
Nissan	8,174	7,213	13.3%	15,773	13,678	15.3%	6.9%	6.6%	
Porsche	305	242	26.0%	555	462	20.1%	0.2%	0.2%	
smart	192	43	346.5%	217	73	197.3%	0.1%	0.0%	
Subaru	2,543	2,587	-1.7%	5,230	5,220	0.2%	2.3%	2.5%	
Toyota	13,129	11,864	10.7%	23,900	22,113	8.1%	10.5%	10.6%	
Volkswagen	3,408	4,711	-27.7%	6,816	8,845	-22.9%	3.0%	4.2%	
Volvo	389	217	79.3%	688	490	40.4%	0.3%	0.2%	
<b>Light Vehicle Sales</b>	<b>119,201</b>	<b>109,248</b>	<b>9.1%</b>	<b>227,754</b>	<b>208,299</b>	<b>9.3%</b>	<b>100.0%</b>	<b>100.0%</b>	
Passenger Car	38,950	41,199	-5.5%	72,776	76,369	-4.7%	32.0%	36.7%	
Light Truck	80,251	68,049	17.9%	154,978	131,930	17.5%	68.0%	63.3%	
GM/Ford/FCA Nameplates	52,931	47,538	11.3%	102,119	91,751	11.3%	44.8%	44.0%	
GAC Member Nameplates	66,270	61,710	7.4%	125,635	116,548	7.8%	55.2%	56.0%	
<b>Sales History</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>16/15</b>
January	76.9	81.6	84.5	97.5	95.4	95.7	99.1	108.6	9.6%
February	80.2	100.2	96.0	106.7	103.3	105.9	109.2	119.2	9.1%
March	127.5	145.4	153.5	157.7	156.7	157.2	160.3		
April	143.9	149.7	159.9	157.8	171.9	178.9	189.1		
May	154.0	154.9	149.0	175.7	185.3	195.8	197.9		
June	138.5	154.6	164.8	169.5	171.8	175.7	177.9		
July	139.9	148.8	141.5	148.2	159.1	177.1	177.8		
August	135.4	136.1	140.4	149.3	159.1	171.7	175.5		
September	129.5	135.1	134.5	143.1	149.2	168.0	174.3		
October	121.5	123.2	125.7	135.5	145.6	155.1	163.1		
November	102.1	116.0	121.1	125.7	134.0	138.9	145.4		
December	111.2	111.7	114.6	108.9	113.1	131.4	128.9		
<b>Year-to-Date</b>	<b>157.1</b>	<b>181.8</b>	<b>180.5</b>	<b>204.2</b>	<b>198.7</b>	<b>201.6</b>	<b>208.3</b>	<b>227.8</b>	<b>9.3%</b>

Note: Sales figures above are in thousands.

Source: DesRosiers Automotive Consultants Inc. (DAC), Global Automakers of Canada (GAC), Canadian Vehicle Manufacturers' Association (CVMA)

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